



Office of Small and Medium Enterprises (OSME) | Bureau des petites et moyennes entreprises (BPME)



Public Works and
Government Services
Canada

Travaux publics et
Services gouvernementaux
Canada

Canada

Program Profile

BACKGROUND

- The Build in Canada Innovation Program was made permanent in 2012
- As of 2016, annual funding will be \$40 million

WHAT THE PROGRAM DOES

- Through a competitive procurement process, the government buys innovative pre-commercial goods and services, and tests them in government departments and other partners

The Result

- A **win-win** for both Canadian businesses and testing partners
 - Businesses are better able to take the next step and sell their innovation on the marketplace
 - Partners test, assess and keep innovations that are not yet available in the market



Benefits of Participating in BCIP

Canadian Businesses

Receive Feedback on innovations tested in an operational setting

Make a first “reference sale” and connect with potential clients in the federal government

Learn how to sell to the Government of Canada

Testing Partners

Find innovations not yet available in the market to address departmental challenges

Test, use and assess the latest Canadian innovations, increasing government efficiency

Benefit from a specialized innovation procurement method



Eligibility

- All Proposals must meet the following **Mandatory Criteria** and pass the Screening Criteria of “Readiness” and “Commercialization Capacity”

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Be included in one of the 4 Standard Priority Areas

Be valued at \$500K or less

Be included in one of the 6 Military Priority Areas

Be valued at \$1 million or less

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Not have been sold commercially

Be provided by Canadian bidders

Include 80% Canadian content

Show IP ownership or rights

Obtain minimum pass marks for “Advance on State of the Art”



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Priority Areas

STANDARD



ENVIRONMENT



HEALTH



ENABLING
TECHNOLOGIES



SAFETY &
SECURITY

Funding limit: \$ 500,000 per innovation

- Bidders can only choose one priority area



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Priority Areas

MILITARY



CYBER-SECURITY



IN-SERVICE
SUPPORT



TRAINING
SYSTEMS



COMMAND &
SUPPORT



PROTECTING THE
SOLDIER



ARCTIC & MARITIME
SECURITY

Funding limit: \$ 1,000,000 per innovation

- Bidders can only choose one priority area



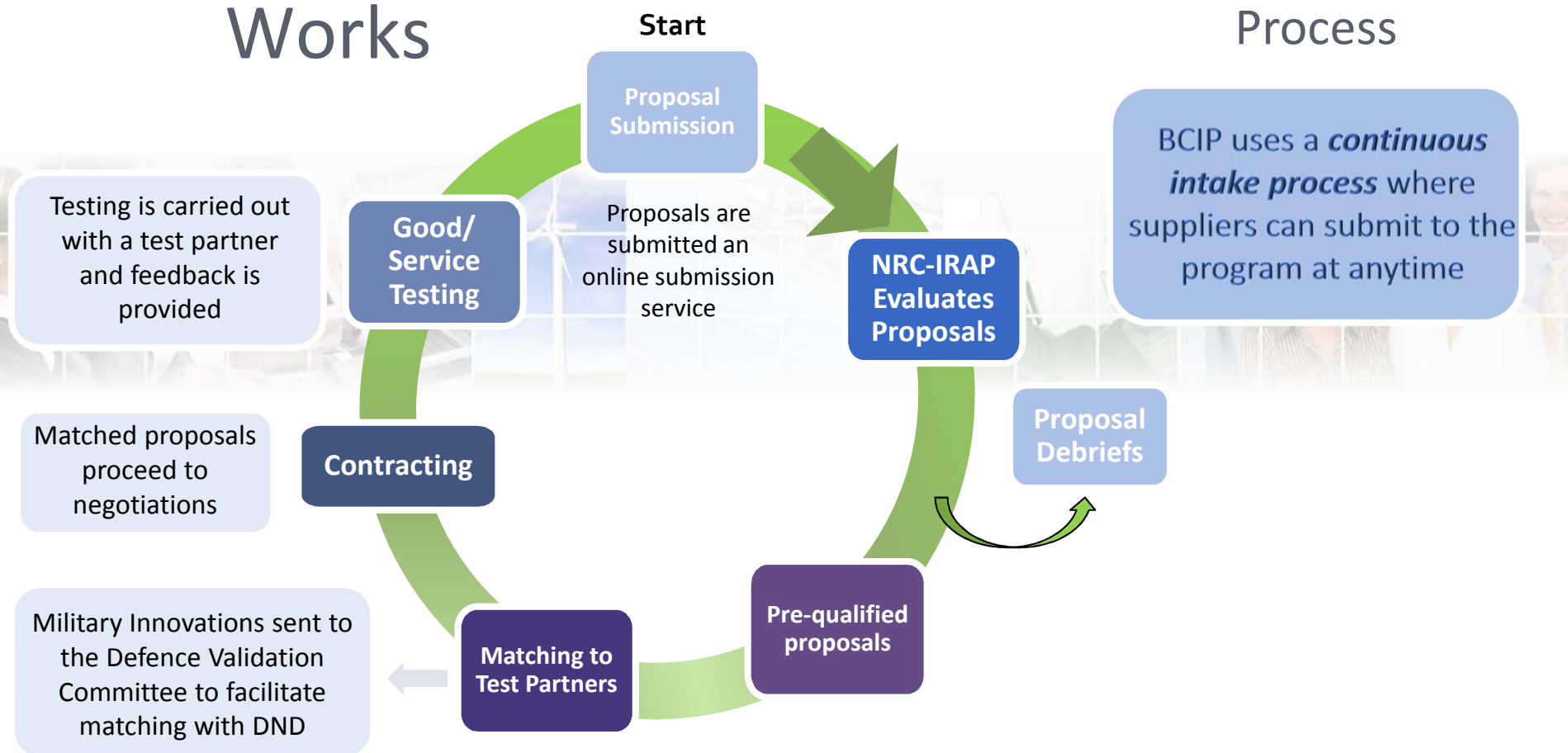
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How the Program Works

Call for Proposals Process



BCIP Contact Information



Program Site

For more information visit:

www.buyandsell.gc.ca/innovation



Tenders Site

The proposal form, amendments, and the online submission process are found here:

www.buyandsell.gc.ca/tenders



Update List

Subscribe to the BCIP update [mailing list](#)

(on home page of program website)



Program E-mail

Send inquiries to:

Innovation@pwgsc.gc.ca



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